## IBA VIETNAM 2015 BY NUMBERS

### REVENUES
- **$357 thousand**
  - Revenue (signed contracts)
- **$108 thousand**
  - Realized revenue
- **55%** of which is from local SMEs

### BASE OF PYRAMID
- **10,529**
  - People increased income
- **1,108**
  - New jobs
- **21,089**
  - Improved access to food/basic services
- **55%**
  - Producers with increased performance are female

### CLIENTS
- **26 local SMEs**
  - Signed contracts
- **21 upgraded**
  - To invest
- **14 sales growth**
- **116 women holding management positions**
- **12 with completed IB proposals**
- **3 successful investor matchmaking cases**

### PARTNERSHIPS & NEW PROGRAMS
- **1st innovation project ever implemented by SNV Vietnam**
- **4 local incubators**
- **9 impact investors**
- **23 local BDS**
- **3 corporate volunteering programs**
- **4 local incubators**
- **23 local BDS**
- **9 impact investors**
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### TRAINING & EVENTS
- **1st inclusive business match-making event ever organized in Vietnam**
- **6 training courses**
- **197 attendants**
- **24 certificates**
- **15 events**
- **1,200 attendants**
- **112 concept notes**

### COMMUNICATIONS
- **42**
  - National and international online news
- **3**
  - International and national printed news
- **5**
  - National and provincial TV news
- **6**
  - YouTube videos
- **2**
  - Websites in Vietnamese

*“innovacon” in the name of the projects ever implemented